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[www.gcbmrc.com](http://www.gcbmrc.com)

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Dear Friend,

Thank you for expressing interest in GCBM R/C Models Inc. Estate Buying Service.

- Do you have an engine or kit you would like to sell?
- Do you or someone you know have a closet or basement full of engines, kits, radios, or building/field accessories that you would like to turn them into cold hard cash?
- Are you a hobby shop owner who would like to liquidate some or all of your shop's inventory?
- Has there been a death in the family, and now you don't know what to do with the deceased loved one's hobby items?

If your answer is "yes" to any of the above, GCBM R/C Models Inc. can help, no matter how big or how small the estate!

***We buy the following new and used items:***

- Model airplane kits of all kinds, ARF's, and ARC's.
- Model airplane engines and parts, both modern and vintage.
- Model airplane radios, both modern and vintage.
- Field and building equipment, as well as other types of support equipment.
- R/C electric flight kits and related support items.

***As a rule, we usually do not buy:***

- Ready to fly models, but RTF's might be considered if shipping size is not too large.
- R/C helicopters, parts and accessories, but Heli's might be considered if a fair market value can be established.

***We positively do not buy the following:***

- R/C cars, related equipment, parts, and accessories.
- R/C boats, related equipment, parts, and accessories.
- Model train collections of any sort.

***Here are GCBM R/C Model Inc.'s simple guidelines for purchasing your estate or hobby shop inventory:***

1. Phone, fax post, or email a complete list of what you have. Name brands, new or used, number of duplicate items, and part numbers where applicable are helpful in order to accurately assess your estate's value.
2. Provide pictures by email or USPS of all items. Groups of items are OK, but focus must be crisp and clear.
3. In most cases, photos will suffice for proof of condition and ownership. Some items will need to be sent to GCBM R/C Models Inc. for inspection prior to purchase.
4. ***Please don't expect to be offered what was originally paid for the item!***  
*Remember that you will have cold, hard cash in your hand and avoid the considerable hassle of individually pricing and selling each item in the estate. With that said, in many cases GCBM R/C Models Inc. will actually pay more than what was originally paid for older, vintage items. Generally speaking, customers using our*

*estate buying service indicate the company's offers are very generous. Fast buy out, pick up, and the convenience of a professional estate buying service come as a part of the offering price.*

5. We will make a "high-low" offer for your estate inventory. For example: "GCBM R/C Models Inc. will pay no more than \$500 and no less than \$400 for your estate." This means you agree to accept ANY offer within the price range given. Once a buy-out agreement has been reached, a binding legal contract is in effect. Therefore, all attempts at selling any of the inventoried estate or inventory items must cease. The selling of listed inventory items after a buy out agreement is reached will void the contractual offer and a new offering price will be negotiated on the spot. A meticulous inventory will be done prior to purchase, and if quality or quantity does not meet prior descriptions, a new offer will be negotiated on the spot. GCBM R/C Models Inc. reserves the right not to buy an estate that has been grossly misrepresented.
6. Payment is usually by certified cashier's check payable upon receipt of the merchandise, whether shipped to GCBM R/C Models Inc. or picked up personally. Other arrangements for payment can be made as necessary.
7. Regarding shipment and/or personal pick up of the estate: For estates with 50 or fewer items that are considered easy to pack and ship, the seller will be expected to pack the items for safe shipment. GCBM R/C Models Inc. will contact FedEx Ground and have the estate shipped to our offices at our expense. All shipments will be insured for the purchase price. For large estates, GCBM R/C Models Inc. will consider coming personally to your location to pick up the estate. We are equipped to travel and pick up nationwide, but generally limit such travels to the spring, summer, and fall. Wintertime pick-ups are limited to warmer climate locations. We can also fly to your location, inventory and pack the estate, and then arrange for FedEx to pick up and deliver to our offices.

So, give GCBM R/C Models Inc. a call, fax, or email, and let's talk about liquidating your estate or hobby shop inventory today!

Sincerely,

Mike McGraw, President & CEO  
GCBM R/C Models Inc.